



WJLA-TV WASHINGTON, DC

WJLA
1100 Wilson Blvd, 6th Floor
Arlington, VA 22209

AARP-Washington DC
Attn Financial Services
601 E St NW
Washington, DC 20049

Contract # 5168882

Schedule Dates 03/08/22-03/15/22
Advertiser AARP-Washington DC (101205)
Agency Greer Margolis Mitchell, Burns & Associates-Washi
Product POLITICAL ISSUE (ns) (1187)
Brand AARP (12576)
Salesperson Monares, Barbara (3870)
Sales Office WJLA/GJLA/EJLA
Buyer Name Nielsen,Elizabeth
Phone/Fax / (866) 368-7411
CPE 5/8/Est 10445
Account Types Local/Political Issue Agency BRD
Billing Type Weekly/Irregular
Comments Est 10445

Date Entered 03/07/22
Last Modified 03/07/22
Entered By Barbara Monares
CO-OP No
External # 11444995
Demo
Order Type Normal
Package Deal
Commission % 15.00
Commission \$11,932.50
Net Total \$67,617.50
Sales Tax

Washington (WJLA)

By Broadcast Month	Spots	Rate
Mar. 2022	43	\$79,550.00
Grand Total:	43	\$79,550.00

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Mo	Tu	We	Th	Fr	Sa	Su	Spots	Rate	Total	Station	Comments	Entered
1.0	Normal Line / SPOT	03/09/22-03/11/22	2	:30	5:58:15A- News-7News ON YOUR SIDE at 6AM				1	1	1			3	\$500.00	\$1,500.00	Washington (WJLA)		3/7/22
2.0	Normal Line / SPOT	03/14/22-03/15/22	2	:30	5:58:15A- News-7News ON YOUR SIDE at 6AM		1	1						2	\$500.00	\$1,000.00	Washington (WJLA)		3/7/22
3.0	Normal Line / SPOT	03/08/22-03/08/22	2	1:00	5:58:15A- News-7News ON YOUR SIDE at 6AM			1						1	\$1,000.00	\$1,000.00	Washington (WJLA)		3/7/22
4.0	Normal Line / SPOT	03/12/22-03/12/22	2	:30	8A- News-7News ON YOUR SIDE Weekend at 8AM							1		1	\$500.00	\$500.00	Washington (WJLA)		3/7/22
5.0	Normal Line / SPOT	03/13/22-03/13/22	2	:30	7A- News-7News ON YOUR SIDE Weekend at 7AM								1	1	\$300.00	\$300.00	Washington (WJLA)		3/7/22
6.0	Normal Line / SPOT	03/13/22-03/13/22	2	:30	8:59A- ABC-This Week								1	1	\$45,000.00	\$45,000.00	Washington (WJLA)		3/7/22
7.0	Normal Line / SPOT	03/08/22-03/11/22	2	:30	11:59:56A- News-7News ON YOUR SIDE at Noon			1	1	1	1			4	\$450.00	\$1,800.00	Washington (WJLA)		3/7/22
8.0	Normal Line / SPOT	03/14/22-03/15/22	2	:30	11:59:56A- News-7News ON YOUR SIDE at Noon		1	1						2	\$450.00	\$900.00	Washington (WJLA)		3/7/22
9.0	Normal Line / SPOT	03/14/22-03/15/22	2	:30	3:59:27P- News-7News ON YOUR SIDE at 4PM		1	1						2	\$500.00	\$1,000.00	Washington (WJLA)		3/7/22

CONFIRMATION CONTRACT

Accepted-Agency/Advertiser:	Date:	Accepted-Station:	Date:	Comments:

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... <http://sbgi.net/?p=1224> ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.



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10.0	Normal Line / SPOT	03/09/22-03/11/22	2	:30	3:59:27P- News-7News ON YOUR SIDE at 4PM				1	1	1			3	\$500.00	\$1,500.00	Washington (WJLA)		3/7/22
11.0	Normal Line / SPOT	03/08/22-03/08/22	2	1:00	3:59:27P- News-7News ON YOUR SIDE at 4PM			1						1	\$1,000.00	\$1,000.00	Washington (WJLA)		3/7/22
12.0	Normal Line / SPOT	03/08/22-03/11/22	2	:30	4:59:30P- News-7News ON YOUR SIDE at 5PM			1	1	1	1			4	\$800.00	\$3,200.00	Washington (WJLA)		3/7/22
13.0	Normal Line / SPOT	03/14/22-03/15/22	2	:30	4:59:30P- News-7News ON YOUR SIDE at 5PM		1	1						2	\$800.00	\$1,600.00	Washington (WJLA)		3/7/22
14.0	Normal Line / SPOT	03/14/22-03/15/22	2	:30	5:59:26P- News-7News ON YOUR SIDE at 6PM		1	1						2	\$1,400.00	\$2,800.00	Washington (WJLA)		3/7/22
15.0	Normal Line / SPOT	03/09/22-03/11/22	2	:30	5:59:26P- News-7News ON YOUR SIDE at 6PM				1	1	1			3	\$1,400.00	\$4,200.00	Washington (WJLA)		3/7/22
16.0	Normal Line / SPOT	03/08/22-03/08/22	2	1:00	5:59:26P- News-7News ON YOUR SIDE at 6PM			1						1	\$2,800.00	\$2,800.00	Washington (WJLA)		3/7/22
17.0	Normal Line / SPOT	03/12/22-03/12/22	2	:30	6P- News-7News ON YOUR SIDE Weekend at 6PM							1		1	\$750.00	\$750.00	Washington (WJLA)		3/7/22
18.0	Normal Line / SPOT	03/13/22-03/13/22	2	:30	6:30P- News-7News ON YOUR SIDE Weekend at 630PM								1	1	\$750.00	\$750.00	Washington (WJLA)		3/7/22

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19.0	Normal Line / SPOT	03/08/22-03/11/22	2	:30	11:00:26P- News-7News ON YOUR SIDE at 11PM			1	1	1	1			4	\$1,100.00	\$4,400.00	Washington (WJLA)			3/7/22
20.0	Normal Line / SPOT	03/14/22-03/15/22	2	:30	11:00:26P- News-7News ON YOUR SIDE at 11PM		1	1						2	\$1,100.00	\$2,200.00	Washington (WJLA)			3/7/22
21.0	Normal Line / SPOT	03/12/22-03/12/22	2	:30	11:00:26P- News-7News ON YOUR SIDE Weekend at 11PM							1		1	\$600.00	\$600.00	Washington (WJLA)			3/7/22
22.0	Normal Line / SPOT	03/13/22-03/13/22	2	:30	11:00:26P- News-7News ON YOUR SIDE Weekend at 11PM								1	1	\$750.00	\$750.00	Washington (WJLA)			3/7/22

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